

Lex Mercatoria: Private International Commercial Law

Lex Mercatoria

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Contents

Lex Mercatoria: Private International Commercial Law	1
Private International Commercial Law	1
Agency	1
Applicable Law (Conflict of Laws / Proper Law)	2
Contract Principles	3
“Lex Mercatoria?” Contract Principles / Commercial Codes	3
Customs	7
Insolvency	7
other	7
Insurance	7
English Marine Insurance Act	7
Cargo Insurance	8
Jurisdiction and Enforcement	10
Arbitral Recognition and Enforcement	10
EU and EFTA	11
Limitation Periods in the International Sale of Goods	11
Payment Mechanisms and Guarantees	12
Guarantees and Payment Mechanisms	12
Procedure and Evidence	15
Procedure	15
Evidence	15
Procurement of Goods, Construction and Services	16
Sale of Goods	16
CISG	16
Bibliographies:	17
Recommended reference texts:	17
Metadata	22
SiSU Metadata, document information	22

Lex Mercatoria: Private International Commercial Law

1

Private International Commercial Law

2

Agency

3

See also <Sale of Goods>

4

5

<Unidroit Convention on Agency in the International Sale of Goods (1983)>

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Council Directive 86/653/EEC EC Directive for the co-ordination of the laws of Member States related to Self-employed Commercial Agents 1986

6

<EU Member States>

7

8

<Convention on the Law Applicable to Agency (The Hague, 1978)>

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9

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³http://www.jus.uio.no/lm/un.minimum.standards.shipping.agents.convention.1988/sisu_manifest.html

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10

Applicable Law (Conflict of Laws / Proper Law)

11

See also

12

<Contract Principles>

13

<Sale of Goods>

14

15

<Convention on the Law Applicable to International Sales of Goods (The Hague, 1955).; The Hague Conference on Private International Law.>

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16

<Convention on the Law Applicable to Contracts for the International Sale of Goods; (The Hague, 1986) The Hague Conference on Private International Law.>

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17

<EC Convention on the Law Applicable to Contractual Obligations; (Rome, 1980)>

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⁶http://www.jus.uio.no/lm/ec.applicable.law.contracts.1980/sisu_manifest.html

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18

19

<Convention on the Law Applicable to Agency; (The Hague, 1978)>

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Contract Principles

20

See also

21

<Applicable Law>

22

<Sale of Goods>

23

<Dispute Settlement>

24

<International & Transnational Law sites>

25

“Lex Mercatoria?” Contract Principles / Commercial Codes

26

Transnational Law Principles - Creeping Codification

27

<Transnational Law Database> at <CENTRAL's Transnational Law database on rules and principles of Lex Mercatoria> based on Prof. Klaus Peter Berger's concept of the Creeping Codification of Lex Mercatoria is inaugurated on October 26th 2001 at the Conference <Globalization of International Business Law> held at CENTRAL, Muenster University, Germany. Guest speakers include Lord Mustill.

28

Unidroit

29

30

⟨Principles of International Commercial Contracts, 2004; - UNIDROIT, Rome 2004. Black letter rules only⟩

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⟨Complete Commented version of the UNIDROIT Principles of International Commercial Contracts, 2004⟩ “The complete version of the UNIDROIT Principles contains not only the black letter rules reproduced hereunder, but also detailed comments on each article and, where appropriate, illustrations. The volume may be ordered from UNIDROIT at <http://www.unidroit.org>

31

For an update of international case law and bibliography relating to the Principles see <http://www.unilex.info> .”

32

⟨UNIDROIT Principles Collection⟩

33

34

⟨Principles of International Commercial Contracts, 1994; - UNIDROIT, Rome 1994. Commented Version⟩

- ⟨document manifest⟩⁹
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- ⟨ plain text utf-8⟩
- ⟨ concordance⟩
- ⟨ dcc, document content certificate (digests)⟩

Representing “a significant step in the globalization of legal thinking”. J.M. Perillo

35

“The success of even binding uniform law instruments ... depends at least to

36

⁷http://www.jus.uio.no/lm/hcpil.applicable.law.agency.convention.1978/sisu_manifest.html

⁸http://www.jus.uio.no/lm/unidroit.international.commercial.contracts.principles.2004/sisu_manifest.html

⁹http://www.jus.uio.no/lm/unidroit.international.commercial.contracts.principles.1994.commented/sisu_manifest.html

⁹http://www.jus.uio.no/lm/unidroit.international.commercial.contracts.principles.1994.commented/sisu_manifest.html

a great extent, on their being brought to the attention of the potential users. This is all the more true of non-binding instruments such as the UNIDROIT Principles” M.J. Bonell

This is a copy of the official commented version of the Unidroit Principles of International Commercial Contracts prepared using the

<Source Document> 38

<UNIDROIT Principles for International Commercial Contracts: A New Lex Mercatoria?> 39

<Principles of International Commercial Contracts> 40

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<UNIDROIT,> Rome, 1994. Text without commentary. 41

<alternative source> 42

<alternative source> 43

Other Language editions 44

<Dutch> 45

<Contributors> 46

<UNILEX on CISG and UNIDROIT Principles> and the product <<http://www.cnr.it/CRDCS/unilex.htm>> International Case Law and Bibliography 47

EU 48

<Principles of European Contract Law 2002; by the Commission on European Contract Law.> 49

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< dcc, document content certificate (digests)>	
<Other Language Versions>	50
<[REMOVED] Primary source and other language versions>	51
<Contributors 1994 Lando Commission>	52
<EU Member States>	53
“The Principles of European Contract are the product of work carried out by the <Commission on European Contract Law> a body of lawyers drawn from all the Member States of the European Community, under the chairmanship of Professor Ole Lando. They are a response to a need for a Community-wide infrastructure of contract law to consolidate the rapidly expanding volume of Community law regulating specific types of contract”	54
Commented version of the Principles of European Contract Law edited by Ole Lando & Hugh Beale ISBN 9041113053	55
For more information, write to the Secretary of the Commission, Matthias E. STORME, matthias@storme.be	56
	57
<"Leaving the Shadow for the Test of Practice - On the Future of the Principles of European Contract Law"; by Friedrich Blase, published in The Vindobona Journal of International Commercial Law and Arbitration, Volume 3 Issue 1, 1999 ISSN 1439-9741>	
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< concordance>	
< dcc, document content certificate (digests)>	
US	58
<US Uniform Commercial Code> from the LII	59
<US Contracts> from the LII	60

Customs 61

Rather see: <Customs> 62

<International Convention on the Simplification and Harmonization of Customs Procedures> (Kyoto, 18 May 1973) | Amending Supplement No. 13 - January 1993 World Customs Organization 63

Insolvency 64

<UNCITRAL Model Law on Cross-Border Insolvency 1997> 65

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other 66

<INSOL International> International Federation of Insolvency Professionals 67

<World Internet Insolvency & Bankruptcy Resources> 68

<The Insolvency Service> UK Executive Agency within the Department of Trade and Industry 69

<The UK Bankruptcy and Insolvency Website> 70

Insurance 71

See also <Carriage of Goods> 72

English Marine Insurance Act 73

<Marine Insurance Act 1906> (English Statute - highly influential, and selected as applicable law by the Institute Cargo Clauses, (the minimum cover of which is in turn selected by default if nothing else is agreed by <INCOTERMS 1990 CIF and CIP> these being the only INCOTERMS which impose upon the seller an insurance obligation)) 74

¹²http://www.jus.uio.no/lm/leaving.the.shadow.for.the.test.of.practice.future.of.pecl.1999.friedrich.blase/sisu_manifest.html

¹³http://www.jus.uio.no/lm/un.cross.border.insolvency.model.law.1997/sisu_manifest.html

Cargo Insurance

75

The Institute Marine Cargo Clauses <A> <C> <War> and <Strikes> Clauses (London, 1982) Standard terms of insurance. Subject to <English law> - by choice of law clause.

76

77

<Institute Marine Cargo Clauses - A - "All Risks">

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78

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79

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80

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¹⁶<http://www.jus.uio.no/lm/institute.marine.cargo.clauses.c.1982/sisu_manifest.html>

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〈Institute Cargo Clauses - War Clauses〉

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81

〈Institute Cargo Clauses - Strikes Clauses〉

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- 〈 concordance〉
- 〈 dcc, document content certificate (digests)〉

82

UNCTAD Model Clauses on Marine Cargo Insurance (Geneva, 1987)

83

〈All Risks Cover〉

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- 〈 dcc, document content certificate (digests)〉

84

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85

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86

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87

Jurisdiction and Enforcement

88

<Dispute Settlement - Arbitration>

89

Arbitral Recognition and Enforcement

90

<United Nations Convention on the Recognition and Enforcement of Foreign Arbitral Awards; (New York, 1958)>

91

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<Contracting States/ Status of the Convention>

92

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EU & EFTA

93

94
<EC Convention on Jurisdiction and the Enforcement of Judgments in Civil and Commercial Matters; (as Amended by the Convention of Accession) (Brussels 1968)>

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95

96

<EFTA Convention on Jurisdiction and the Enforcement of Judgments in Civil and Commercial Matters; (Lugano)>

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<Full text (with indexed table of contents) only>

97

Limitation Periods in the International Sale of Goods

98

<Sale of Goods>

99

100

<United Nations Convention on the Limitation Period in the International Sale of Goods 1974.>

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<Contracting States/ Status of the Convention>	101
	102
<United Nations Convention on the Limitation Period in the International Sale of Goods 1974 as amended 1980.>	
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< plain text utf-8>	
< concordance>	
< dcc, document content certificate (digests)>	
<Contracting States/ Status of the Convention>	103
Payment Mechanisms and Guarantees	104
See also <Electronic Commerce.>	105
Guarantees and Payment Mechanisms	106
International Transfers	107
	108
<UNCITRAL Model Law on International Credit Transfers>	
<document manifest> ²⁷	
< html, segmented text>	
< html, scroll, document in one>	
< pdf, landscape>	
< pdf, portrait>	
< odf:odt, open document text>	
< plain text utf-8>	
< concordance>	
< dcc, document content certificate (digests)>	
UNCITRAL Guide to Electronic Funds Transfers	109
²⁶ < http://www.jus.uio.no/lm/un.limitation.period.sog.convention.1980/sisu_manifest.html >	
²⁷ < http://www.jus.uio.no/lm/un.credit.transfers.model.law.1992/sisu_manifest.html >	

Letters of Credit	110
<ICC's Uniform Customs and Practice for Documentary Credits 1993> (UCP 500).	111
<ICC Copyright notice and ordering information>	112

Guarantees	113
	114

<UNCITRAL Convention on Independent Guarantees and Standby Letters of Credit (New York, 1995)>	
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< dcc, document content certificate (digests)>	

Bills of Exchange and Promissory Notes	115
	116

<Convention Providing a Uniform Law For Bills of Exchange and Promissory Notes, Geneva, 1930; League of Nations>	
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<UNCITRAL Convention on International Bills of Exchange and International Promissory Notes 1988>	117
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²⁹http://www.jus.uio.no/lm/bills.of.exchange.and.promissory.notes.convention.1930/sisu_manifest.html

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<Contracting States/ Status of the Convention>	118

Factoring 119

<UNIDROIT Convention on International Factoring>	120
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< concordance>	
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<text>	121

Leasing 122

<UNIDROIT Convention on Financial Leasing>	123
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< odf:odt, open document text>	
< plain text utf-8>	
< concordance>	
< dcc, document content certificate (digests)>	
<text>	124

Assignment of Receivables 125

³¹http://www.jus.uio.no/lm/unidroit.factoring.convention.1988/sisu_manifest.html

³²http://www.jus.uio.no/lm/unidroit.financial.leasing.convention.1988/sisu_manifest.html

⟨United Nations Convention on the Assignment of Receivables in International Trade, 2001⟩

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- ⟨ plain text utf-8⟩
- ⟨ concordance⟩
- ⟨ dcc, document content certificate (digests)⟩

US UCC

127

⟨US Uniform Commercial Code from The LII.⟩

128

Procedure and Evidence

129

See also ⟨Limitation Periods⟩

130

Procedure

131

⟨Convention Abolishing The Requirement Of Legalisation For Foreign Public Documents; (Concluded October 5, 1961) Hague Conference on Private International Law⟩

132

- ⟨document manifest⟩³⁴
- ⟨ html, segmented text⟩
- ⟨ html, scroll, document in one⟩
- ⟨ pdf, landscape⟩
- ⟨ pdf, portrait⟩
- ⟨ odf:odt, open document text⟩
- ⟨ plain text utf-8⟩
- ⟨ concordance⟩
- ⟨ dcc, document content certificate (digests)⟩

⟨Related materials at the HC PIL⟩

133

⟨Related materials at the HC PIL⟩

134

Evidence

135

⟨Related materials at the HC PIL⟩

136

³³⟨[http:](http://www.jus.uio.no/lm/un.assignment.of.receivables.in.international.trade.convention.2001/sisu_manifest.html)

[//www.jus.uio.no/lm/un.assignment.of.receivables.in.international.trade.convention.2001/sisu_manifest.html](http://www.jus.uio.no/lm/un.assignment.of.receivables.in.international.trade.convention.2001/sisu_manifest.html)⟩

³⁴⟨http://www.jus.uio.no/lm/hcpil.abolishing.requirement.of.legislation.for.foreign.public.documents.convention.1961/sisu_manifest.html⟩

Procurement of Goods, Construction and Services 137

138
〈UNCITRAL Model Law on Procurement of Goods, Construction and Services 1994〉

- 〈document manifest〉³⁵
- 〈 html, segmented text〉
- 〈 html, scroll, document in one〉
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- 〈 odf:odt, open document text〉
- 〈 plain text utf-8〉
- 〈 concordance〉
- 〈 dcc, document content certificate (digests)〉

Sale of Goods 139

- 〈Contract Principles〉 140
- 〈Applicable Law〉 141
- 〈Agency〉 142
- 〈Limitation Periods〉 143
- 〈Carriage of Goods〉 144
- 〈Marine Insurance〉 145
- 〈Payment Mechanisms〉 146

CISG 147

〈Contracting States/ Status of the Convention〉 148

For advice on the implementation of this Convention contact 149

[Printable text] gopher://gopher.law.cornell.edu/00/foreign/fletcher/KAV2420.txt 150

See also: 151

〈Conventions on Applicable Law〉 152

〈Conventions on Agency〉 153

〈Limitation Periods〉 154

“Because of the abundance of information, [on the CISG] there is a need to sort out the most helpful publications and determine the types of materials needed. Publications come in a variety of formats--print, disc, and increasingly in electronic form. These recent electronic projects represent breakthrough developments for legal researchers 155

³⁵http://www.jus.uio.no/lm/un.procurement.model.law.1994/sisu_manifest.html

because they use new technologies (i.e., the Internet) and promote cooperation among scholars, practitioners, librarians, and computer specialists. Pace University School of Law is responsible for the major project in this regard. Largely due to the initiative and vision of Albert Kritzer, who is leading the Pace Project, a new tool is being created that will bring together all CISG sources and scholars. Mr. Kritzer, working tirelessly and with experts worldwide, is devoted to making the CISG better known.” **Claire M. Germain**

CISG sites include:

- 156 <CISG - International Trade Database> at The Institute of International Commercial Law, Pace University, School of Law. The most comprehensive effort to chart the growing domain of the CISG, See also <The Autonomous Network of CISG Websites> 157
- 158 <CISG Advisory Council> 158
- 159 <CISG Rabel Website> University of Freiburg, Institute of Foreign and International Law 159
- 160 <CISG France> Professor Claude Witz 160
- 161 <CISG Japan> Professor Hiroo Sono, Kyushu University, Japan 161
- 162 <CISG Finland> Professor Tuula ?mm?I?, Faculty of Law, University of Turku 162
- 163 <CISG Israel> Chief Editor: Dr. Arie Reich, Faculty of Law, Bar-Ilan University 163
- 164 <CISG Spain & Latin America> Prof. Dr. Pilar Perales, University of Madrid 164
- 165 <Case Laws on UNCITRAL Texts (CLOUT)> 165
- 166 <UNILEX on CISG and UNIDROIT Principles> and the product <International Case Law and Bibliography> 166

Bibliographies:

- 167 <The United Nations Convention on Contracts for the International Sale of Goods: Guide to Research and Literature> by Claire M. Germain (Cornell Law Library) 168
- 169 <Bibliography of CISG English-Language Publications> by <Peter Winship> 169
- 170 <CISG Bibliography> at <CISG Database,> IICL, Pace University 170

Recommended reference texts:

- 171 Uniform Law of International Sales under the 1980 United Nations Convention, John Honnold, Kluwer 1991 172
- 173 International Contract Manual Guides to Practical Applications of the [CISG], Albert Kritzer, Kluwer, 1994 173

ULIS & ULF

174

⟨Uniform Law on the International Sale of Goods 1964 (ULIS)⟩

⟨document manifest⟩³⁶

⟨ html, segmented text⟩

⟨ html, scroll, document in one⟩

⟨ pdf, landscape⟩

⟨ pdf, portrait⟩

⟨ odf:odt, open document text⟩

⟨ plain text utf-8⟩

⟨ concordance⟩

⟨ dcc, document content certificate (digests)⟩

175

⟨Uniform Law on the Formation of Contracts for the International Sale of Goods (1964)⟩

⟨document manifest⟩³⁷

⟨ html, segmented text⟩

⟨ html, scroll, document in one⟩

⟨ pdf, landscape⟩

⟨ pdf, portrait⟩

⟨ odf:odt, open document text⟩

⟨ plain text utf-8⟩

⟨ concordance⟩

⟨ dcc, document content certificate (digests)⟩

176

Incoterms

177

⟨ICC's Incoterms 1990⟩ “International Commercial Terms.”

178

⟨ICC Copyright notice and ordering information⟩

179

England

180

English ⟨Sale of Goods Act 1979.⟩ (an incomplete presentation of Parts II to VII) England, usually one of the more active participants in the drafting of such Conventions (as the #CISG CISG), is frequently one of the last States to implement them, as is the case with this Convention. See list of ⟨CISG Contracting States⟩

181

England applies the earlier ⟨Uniform Law on International Sale of Goods 1964 (ULIS)⟩ to international sales, but only if adopted by the parties to such a sale.

182

⟨TOC - table of contents for individual articles⟩

183

⟨Full text (with indexed table of contents)⟩

184

³⁶⟨http://www.jus.uio.no/lm/unidroit.ulis.convention.1964/sisu_manifest.html⟩

³⁷⟨http://www.jus.uio.no/lm/unidroit.ulf.convention.1964/sisu_manifest.html⟩

Norway

◁English Translation of the Norwegian Sale of Goods Act 1988.▷

◁TOC - table of contents for individual articles▷

◁Full text (with indexed table of contents)▷

The challenges related to the harmonization of a given area of law are many, and go beyond the important agreement of a common text. Such agreement in itself does not guarantee uniformity of application, even where the convention attempts to encourage this through its provisions on interpretation. For an excellent article placing the issues in perspective, read “Uniform Words and Uniform Application. The 1980 Sales Convention and International Practice” John Honnold.

There has been much success with the CISG and its uniform adoption (admittedly with not infrequent reservations), there being over 60 Contracting States. On the whole, academics and practitioners the world over, can be confident that when they discuss an article of the CISG, and its interaction with other articles, they are discussing the same text, (whether or not they agree as to its meaning).³⁸

It appears that Norway alone amongst the contracting States has implemented the CISG through “transformation” though Israel notably is considering it. Neither the numbering nor the substantive provisions are the same. Obviously this means that for Norway alone amongst the contracting States it is necessary to search to find e.g. Article 74 (or any other provision of the CISG).³⁹ A question raised is that of the conformity of the transformed text with the original. This is supposedly ultimately taken care of by the “supremacy” clause, (Article 7 of the CISG) with ideas which equate to Article 7 of the CISG). As pointed out, even with identical texts, the problems that arise can be substantial. Even within Norway not everyone is agreed that this transformation is such a wonderful innovation - see for example: *Kjøpsrettskonvensjon, Norsk Kjøpslov og Internasjonal Rettsenhet*, *Tidskrift for Rettsvitenskap* 4/1995 p. 569 - “et siktemål? prøve? reversere det som har skjedd.” V. Hagstrøm. Other authoritative Norwegian authors including Professor Kai Krøger have expressed their agreement.

It would have been extremely unfortunate for the CISG, (and mitigated considerably the success it today represents in the harmonization of international sales law), if several countries had chosen such a course of implementation.

This is no criticism of the Norwegian domestic sales law or the Norwegian Sale of

³⁸Not all harmonization/ unification efforts lend themselves equally well to this approach.

Transformation is more appropriate where there is necessarily a large domestic law element in the area of law concerned. In these circumstances, the legal text is more likely to be promulgated as a model law. Even here it is vital that as far as possible the text (and article numbering) remain intact. Yet other approaches are appropriate in given circumstances - e.g. where agreement is reached on part of a complex area of law and it is left to the individual States to ensure the changes are implemented; or the EU approach with directives, which member states are left to implement individually - note that in that case there is recourse to the European Court if legislation is not implemented correctly or on time.

³⁹And to understand what it has become/ how it has been implemented.

Goods Act (which incidentally, is in other respects substantially the same as that of other Nordic countries), but of Norway's implementation of the CISG. From an international (harmonization of law) perspective it is a mistake which hopefully will not be repeated elsewhere.

For advice on the implementation of this Convention contact <UNCITRAL.> See the:	194
Norwegian Sale of Goods Act - CISG concordance table,	195
CISG - Norwegian Sale of Goods Act concordance table	196
Only the	197
The full text ISBN 82-7511-003-3 may be obtained from:	198
Tel. 22 60 32 90. Fax 22 69 55 93.	199
None of the Nordic countries implement Part II of the Convention on formation of contracts (having made	200
For a Scandinavian view of the CISG see:	201
"Understanding the CISG in Scandinavia" Joseph Lookofsky. DJ?F Publishing 1996 ISBN 87-574-7420-6	202

US	203
<US Uniform Commercial Code from The LII.>	204

Other	205
	206

<The Autonomous Contract: Reflecting the borderless electronic-commercial environment in contracting; Ralph Amissah (September 1997, Bergen) Paper presented at the XIII nordiske konferanse i rettsinformatikk 17-19 september 1997 "Ulike juridiske aspekter ved et elektronisk marked" organised by the Norwegian Research Center for Computers and Law.>

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- < plain text utf-8>
- < concordance>
- < dcc, document content certificate (digests)>

<Revisiting the Autonomous Contract: Transnational contracting, trends and supportive structures; (2000) Ralph Amissah>

⁴⁰<http://www.jus.uio.no/lm/the.autonomous.contract.07.10.1997.amissah/sisu_manifest.html>

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- < concordance>
- < dcc, document content certificate (digests)>

⁴¹http://www.jus.uio.no/lm/autonomous.contract.2000.amissah/sisu_manifest.html

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SiSU Metadata, document information

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<http://www.jus.uio.no/lm/private.international.commercial.law/sisu_manifest.html>

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