



"The nature of shareholding and corporate governance"

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"Pulchra sunt quae videntur,

pulchriora quae sciuntur,

longe pulcherrima quae ignorantur."

Skøn er det, vi ser Skønnere er det, vi forstår Men langt det skønneste er det, vi ikke fatter

Niels Stensen, Denmark, 1638 - 1686

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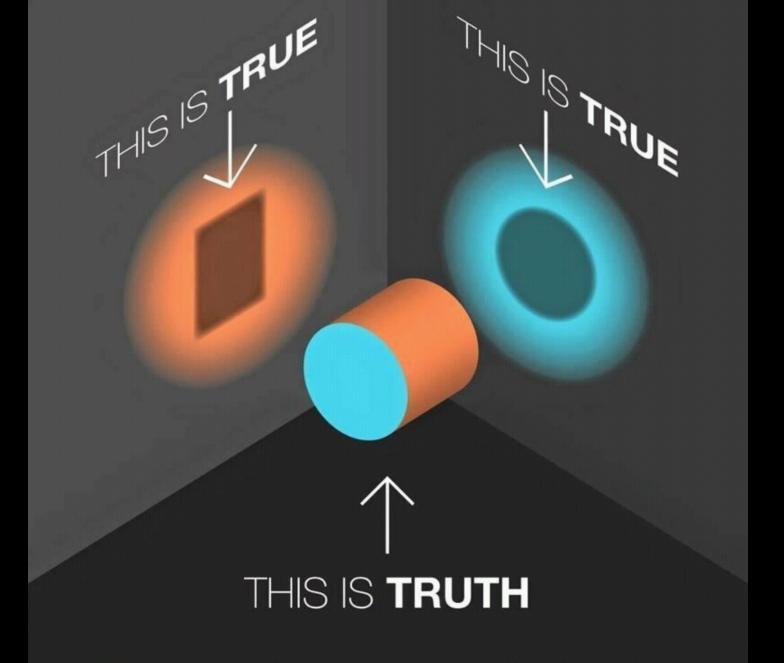
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Part I Nature of Shares



please consider this before talking/typing

Methodological consideration

- **Three perspectives of analysis** to understand nature of shares.
 - (1) Part of share capital
 - (2) Bundle of rights
 - (3) Security



1. Definition of share

FARWELL J. in Borland's Trustee v Steel Brothers and Co Ltd [1901] 1 Ch. 279 at 288.

"A share is the interest of a shareholder in the company measured by a sum of money, for the purpose of liability in the first place, and of interest in the second, but also consisting of a series of mutual covenants entered into by all the shareholders *inter se* in accordance with [s.33]. The contract contained in the articles of association is one of the original incidents of the share. A share is not a sum of money ... but (1) is an interest measured by a sum of money and made up of (2) various rights contained in the contract, including the right to a sum of money of a more or less amount."





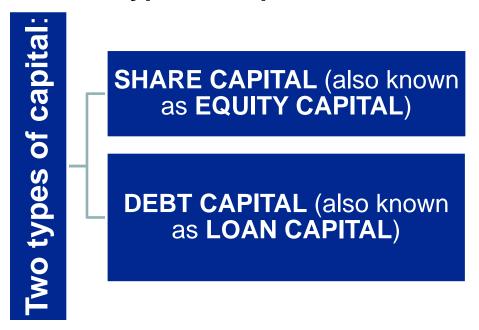
1. Definition of share

"Share is a part of share capital, which confers a number of rights and liabilities upon its holder, who has the legal status of company member or shareholder".



2. Share as a part of share capital

There are two types of capital:



Section 540(1) CA 2006 <u>defines</u> a "share" as <u>a "share</u> in the company's share capital".



2. Share as a part of share capital

- I. Nominal value → Shares in a limited company have a fixed nominal value.
- Nominal value is the **minimum price** for which the share can be allotted. It is common for shares to be allotted for more than their nominal value and the excess is the "**share premium**".
- Nominal value rarely corresponds with share's actual value (especially in *listed companies*, can be *higher* or *lower*).
- Farewell J.'s definition says that the interest of a shareholder "is measured by a sum of money". At this respect, nominal value is "only a reference" a "proportional reference".



2. Share as a part of share capital

II. Prohibition on allotting shares at a discount.

- Shares cannot be allotted at a discount (for less than their nominal value). That would **break the balance** between:
 - **::** company share capital and
 - **::** company assets.
- In such case → the **allottee** is **liable** to pay the company an amount equal to the discount including interest.
- This prohibition is weakened in relation to **private companies**. When shares are paid not in cash but in "money's worth" (goods, property, transferring rights to the company), the non-cash consideration can be overvalued.
- UK courts have stated that they will only interfere where the consideration is manifestly inadequate (**Re Wragg Ltd** [1897]).



The origin of shareholder's rights is contractual. A contract between a company and its members, and between the members themselves (Section 33(1) CA 2006). A company's constitution consists of two documents:

:: Memorandum of association

:: Articles of association

The company contract (in UK, specifically the *articles* of association) defines the nature of the rights. All of them are <u>personal rights</u>, enforceable *inter partes*: the shareholder and the company.



Shareholder rights can be divided into two categories: rights with an economic content, rights with a political content:

Economic content

- **::** Dividend
- **::** Return of capital

Political content

- **::** Attendance at meetings
- **::** Voting
- **Information**
- **::** Challenging corporate agreements

Economic/ political content

- **::** Pre-emptive right
- → <u>None</u> of them confers an <u>ownership right</u> over the assets of the company



Classes of shares

Attending to the rights that a share confers to the holder, shares can be classified into two categories:

:: Ordinary shares

Special classes of shares



Ordinary shares

They are shares which confer to its holder all the rights usually attached to a share.

According to the jurisdiction, **rights attached to** ordinary shares can be found at:

- ** National company law (i.e. Companies Act)
- :: In some countries, statutory and case law
- The corporate charter and governance documents

Most companies only have **one class of share -**ordinary shares- and shareholders have the same rights.



Special classes of shares

- Special classes of shares may have any combination of features not possessed by ordinary shares.
- Companies are free to issue different classes of share that confer different rights upon the holder. The rights attached to differing classes of shares are known as "class rights".



- The following features are usually associated with preferred shares:
 - Preference in dividends
 - Preference in assets, in the event of winding up or liquidation
 - Ability to be redeemed by the company at a stated time
 - **::** Nonvoting
 - Convertibility to ordinary share
- **Types** of special classes of shares
 - **::** Nonvoting shares
 - **Preference shares**
 - **Redeemable shares**
 - etc.



- They normally improve the rights with an economic content.
- ∴ A paradigmatic example → nonvoting shares: no voting right, but increased dividends (and other economic benefits).



4. Share as a security

Certificated and uncertificated shares

:: Certificated shares

- The shareholder receives a paper certificate evidencing his or her shareholding.
- When a share is transferred the seller must deliver the share certificate to the buyer.



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4. Share as a security

German and Italian law developed a solid doctrine on this issue:

*** Wertpapiere*, Germany (Wolfgang ZÖLLNER, Wertpapierrecht, 15. Aufl., München, 2006; Alfred HUECK/ Claus Wilhelm CANARIS, Recht der Wertpapiere, 12. Aufl., München, 1986)

Titoli di credito, Italy (Tullio ASCARELLI, Corso di diritto commerciale, Milano, 1962; Idem, Teoria geral dos títulos de crédito, Campinas, 2013)

The backbone of this theory is the materialisation Verkörperung (Germany) or materializzazione (Italy) of the holder rights into the paper certificate.



4. Share as a security

Uncertificated shares

- :: Shares are represented by an inscription in a register, which is electronically managed.
- **Paper is replaced by registered shares or electronic shares; also known as book-entry securities. This process of replacing paper with electronic shares is referred to as dematerialisation -Entkörperung or Entmaterialisierung (Germany) dematerializzazione (Italy)-.



5. Nature of share

:: Chose in action?

- Most authors in UK doctrine → share is a chose in action
- A property right in something intangible (intangible property), or which may be tangible but are not in one's possession, but enforceable through legal or court action.
- "Like patents, trademarks, and goodwill, a chose in action is an intangible asset." (Justice Martin Reidinger of the United States District Court in the 2013 decision of Flexible Foam Products).



5. Nature of share

Personal rights

:: A share is **not a property right**

:: A share is a **bundle of personal rights**







Part II Nature of Shareholdership







1. Property conception of the corporation

- In 1919 the <u>Supreme Court of Michigan issued the</u> <u>judgement of Dodge v. Ford Motor Co.</u> (204 Mich. 459, 170 N.W. 668 -1919-), ruling in favour of the **Dodge brothers**, who considered that **Henry Ford** should **not retain in the company 58 million dollars**, but should instead distribute part of it as <u>dividends</u>.
- Some authors consider this judgement as one of the main foundations of the <u>«property conception of the corporation»</u>.





1. Property conception of the corporation

- Although regulations do not support the consideration of shareholders as holders of an *in rem* property right over the corporate assets, the use of the term "owner", as synonym of "shareholder" or "stockholder", has become widespread among some sectors of the doctrine. However, this opinion is not unanimous and different doctrinal sectors, following a variety of arguments, deny that "shareholders" have the status of "owners".
 - **Ireland, P.**, «Company Law and the Myth of Shareholder Ownership», The Modern Law Review, 1999, no 62
 - Blair, M./Stout, L., «A Team Production Theory of Corporate Law», Journal of Corporate Law, 1999, no 24.
 - **Blair, M.**, «Corporate «Ownership»: A Misleading Word Muddies the Corporate Debate», Brookings Review, Winter, 1995



2.

Are shareholders the "owners" of corporate assets?

There is an issue which, in my opinion, can **shed much** light in the interpretation of corporate governance regulations. It is to ascertain who is the holder of corporate assets. This is a key issue, since the discussion between **ownership** and **control**, between **shareholders** and **managers**, is permanently open.

From a point of view that is more economic and business-related than legal, the doctrine on corporate governance uses the term "owner" when referring to the "shareholder".



2.

Are shareholders the "owners" of corporate assets?

The shareholder is not the holder of a "ownership" right over the corporate assets. Not even over the proportional part thereof corresponding to his/her shares. He or she is **NOT the holder of A RIGHT** "IN REM", such as property. The shareholder is the holder of a set of rights of an **OBLIGATIONAL** nature.

If, at the time of incorporating a company, the partner subscribing a share *delivers an asset owned by him/her*, as contribution to the corporate assets, <u>he/she losses the status of owner</u> of such asset and acquires a qualified status as <u>CREDITOR against the company</u>.



3.

Convenience of not blurring the distinction between rights in rem and obligational rights

- In Roman Law, the distinction between both categories is especially obvious due to the <u>different types of existing</u> <u>actions</u> to defend one or another type of rights: <u>actio in</u> <u>rem</u>, to demand a right over a <u>thing</u>, and <u>actio in</u> <u>personam</u>, to require the compliance of an <u>obligation</u>.
 - D. 44.7.25 pr (<u>Ulpianus</u> *I. sing. reg.*): «Actionum genera sunt duo <u>in</u> <u>rem</u>, quae dicitur vindicatio, et <u>in personam</u>, quae condictio appellatur. **In rem** actio est, per quam rem nostram, quae ab alio possidetur, petimus; et semper adversus eum est, qui rem possidet. **In personam** actio est, qua cum eo agimus, qui obligatus est nobis ad faciendum aliquid vel dandum; et semper adversus eundem locum habet».
 - D. 44.7.3 pr (<u>Paulus</u> II institutionum): «<u>Obligationum</u> substantia non in eo consistit, ut aliquod corpus nostrum aut servitutem nostram faciat, sed ut alium nobis obstringat ad <u>dandum</u> aliquid vel <u>faciendum</u> vel <u>prestandum</u>».





Convenience of not blurring the distinction between rights in rem and obligational rights

Both the rules which are part of <u>Private Law</u>, and the legal doctrine are guided by this summa divisio: ius in rem, ius in personam. In this regard, I would like to stress the work carried out by authors such as SAVIGNY and WINDSCHEID → "RIGTHS" –IUS-, more than "actions".

- **SAVIGNY**, F. K. V., *System des heutigen römischen Rechts*, erster (-achter) Band, Berlín, 1840-1849.
- WINDSCHEID, B., Lehrbuch des Pandektenrechts, erster Band, 9. Auflage, Literarische Anstalt Rütten & Loening, Frankfurt am Main, 1906, p. 166, «Dingliche und persönliche Rechte»; p. 193, «Actio in rem und actio in personam».



Common law and the legal tradition of Roman Law

Although the **Common Law** developed as a system independently from the influence of the **Corpus luris Civilis** —and thus English Law does not belong to the **ius civile** tradition—it, nevertheless, seems to <u>share many of</u>

<u>methodological characteristics of classical Roman law</u>.

There are major connection points between both legal traditions → Common Law and Civil Law.



Common law and the legal tradition of Roman Law

- In particular, the concepts of *«ius in rem»* and *«ius in personam»* are not alien to **common law**, which clearly differentiates between the **real right over a property** and a **right of obligational nature**.
 - In the judgement <u>Manchester Airport plc v. Dutton</u> ([2000] 1 QB 1333) it is noted that "the ius in issue was one that was in rem rather than in personam" and, consequently, the success of this case comes from establishing clearly the differences between the nature of "a proprietary right and not just one that was obligational and which did not attach directly to the res".



4

Common law and the legal tradition of Roman Law

Both law and social practice draw sharp distinctions between <u>ownership or property rights</u> on the one hand, and <u>contract rights</u> on the other.

Why is it so widespread the term "owner" in literature, social practice... BUSINESS AND FINANCIAL PRESS...?

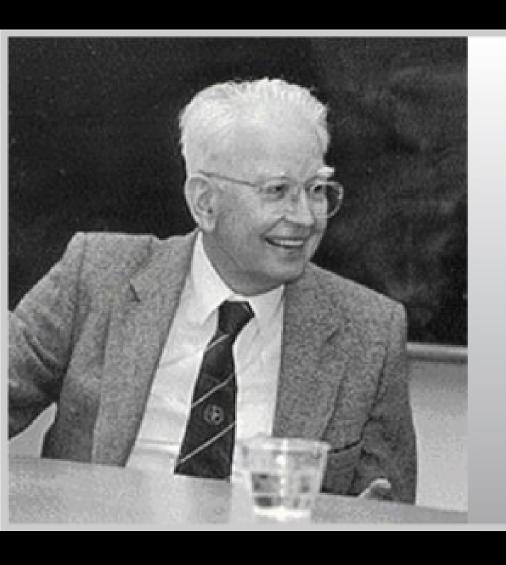


5

Economic Analysis of Law? Yes, but of "Law"

The contributions made since the decade of the '60s by the **Economic Analysis of Law** (**Coase**, **Posner**) are very useful. Nevertheless, sometimes their **terminology** is **muddled** and **fuzzy**.





MARKETS, FIRMS & PROPERTY RIGHTS: A CELEBRATION OF THE RESEARCH OF RONALD COASE

CONFERENCE: DEC. 4 - 5, 2009 UNIVERSITY OF CHICAGO LAW SCHOOL AUDITORIUM



Economic Analysis of Law? Yes, but of "Law"

Posner → the strength of the legal dogma and the academic level of the "science of law" in continental Europe show a much stronger resistance against the invasion of the Faculties of Law by the Economic Analysis than that shown by the US Law Schools, that were never –until the '80s— research centres, but professional training schools for lawyers.

■ Posner, Overcoming Law (1995); "Legal Scholarship Today", Harvard L. Rev. 115 (2001-2002)



5

Economic Analysis of Law? Yes, but of "Law"

- **Two basic premises** enable the **Economic Analysis of Law** to fulfil its **instrumental function**:
 - The ultimate purpose in the analysis of a legal decision consists of determining if such decision identifies or not with <u>JUSTICE</u>, instead of evaluating its economic efficiency.
 - 2) The second premise is as important as it is undemanding. It consists of not modifying the meaning of the legal terminology used.



Economic Analysis of Law? Yes, but of "Law"

Economic Analysis of Law? Yes, but of "Law". It would not be desirable that the Economic Analysis of Law led to *distorting the meaning of legal concepts* and, for example, to mix up:

∷ Invalidity of a contract → ineffectiveness of a contract

Prescription → expiry

∷ *Termination* of a contract → *rescission* of a contract

SHAREHOLDER → OWNER



Can not the shareholder be regarded as owner if his/her shares are acquired by purchase?

Shares are included in the category of SECURITIES → they may be represented by means of "certificates" (Wertpapiere) or "book-entry securities" (Wertrechte – OPITZ-).

Denmark was the first country in the world to complete the course of the so-called "DEMATERIALISATION" OF SECURITIES: the replacement of "certificates" (papers) by "book-entry securities" → Vaerdipapircentralen (The Danish Securities Center Act nº 165, de 27 de abril de 1983; JACOBSEN, C. B., Lov om en vaerdipapircentral, Viborg, 1983).

France, second (*SICOVAM*); **Spain**, third (Ley 24/1988, 28 de julio, del Mercado de Valores).





DOMESTIC SHARE CERTIFICATE



COMMON STOCK



SEE REVERSE FOR

his Cartifies that

METCHELL HUTCHINS & CO. INCORPORATED

is the owner of

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International Seleptions and Selection of the point of the selection of th International Selephone and Selegraph Copperation has finite on the beets of the Cornation by the helder hereof in personer logita hall the provider of the being out of his regional or and the comendment the desprise of which are confile with the marged light he still find the holder kenseptunce herry, assents, this verificate is not valid unless counters upod bythe Franchis Algert and registered by the Hegist iar. With its the signatures of the study authorized officers.

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ELECTRICOS GRANADA

COUNTY HOMERS ON DE SOO FO



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COMPANIA DE LOS TRANVIAS

23319

ELECTRICOS WORANADA,





PERSONAL PROPERTY AND ADVIAGO

PLECTRICOS WGRANADA,

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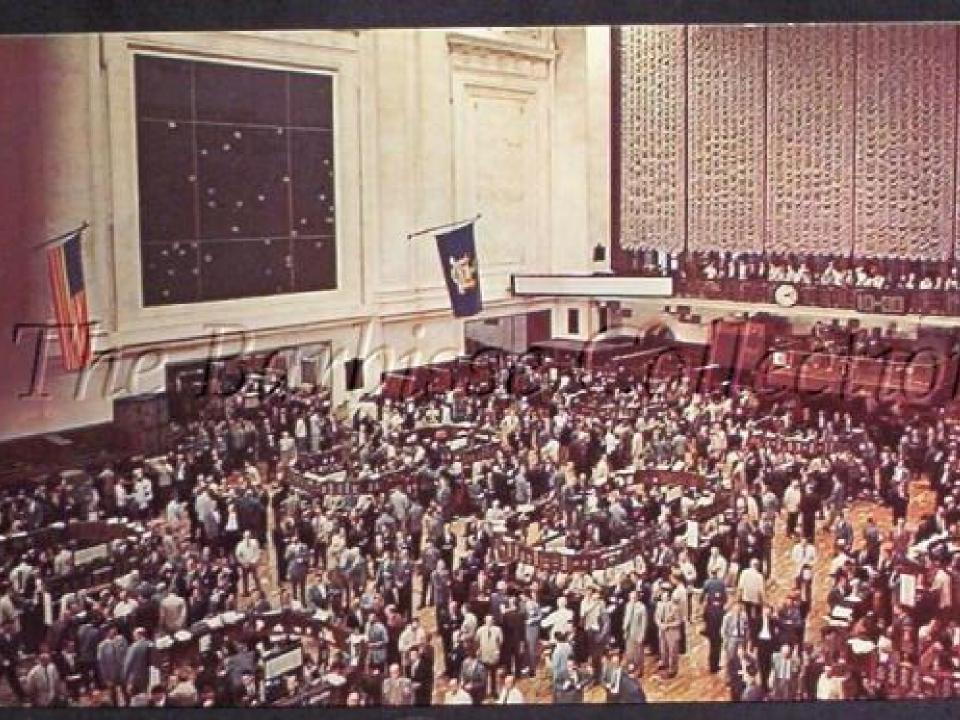














Can not the shareholder be regarded as owner if his/her shares are acquired by purchase?

- Either if <u>shares</u> (<u>securities</u>) are represented by means of *certificates* or by *book-entry securities*, they are regarded as "<u>goods</u>". <u>Material</u> goods, in case of *certificates*; intangible goods, in case of *book-entry securities*. And therefore, they may be <u>sold and purchased</u>.
- But the shareholder does **NOT** acquire ownership over a portion of the **corporate assets**, but ownership over the **certificate** or over the **book-entry security**. And ownership over them grants him/her, **INDIRECTLY**, the holdership over the **set of obligational rights** which the **shareholder status consists of**.





"Sublease": is it coherent to designate shareholders as 'owners'?

- The contribution of an asset to the company's equity, by way of subletting, is an **example case** of the **incorrect conception** of the **shareholder** as **owner**.
 - 1) "A" is the *owner* of a **building** and *rents* it to "B". "B" is entitled to *sublease* the building.
 - 2) "B" transfers the building to the company "C" as sublessee for a period of one year. The company "C" pays "B" with shares of "C".
 - 3) "B" is now a shareholder of "C".
 - 4) "C" is *not the owner* of the building. "B" is *not the owner* of the building. However, **some authors call** him/her 'owner' for having provided in sublease an asset whose owner is "A".





Is the corporate legal person "owner" of the corporate assets?

- It is not correct to designate the **shareholder** as **'owner'**.
- But it is **NOT ALWAYS CORRECT** to designate the company as owner of **ALL** its corporate assets. The company may have <u>rights of different nature</u>, over the different "elements" which make up its assets:
 - **::** Owner
 - **Lesee**
 - **Usufructuary**
 - **Borrower**
 - Etc.



Is the corporate legal person "owner" of the corporate assets?

Therefore, when talking of the <u>corporate legal person's</u> <u>relation with its assets</u> as a whole, the most accurate is to say that it is the <u>"holder"</u> of its assets, <u>but not always</u>, and <u>not in an all-inclusive way</u>, the <u>"owner"</u>.







Part III

A more balanced corporate governance terminology

ALFONSO MARTÍNEZ-ECHEVARRÍA Y GARCÍA DE DUEÑAS (DIRECTOR)

Gobierno Corporativo: la Estructura del Órgano de Gobierno y la Responsabilidad de los Administradores

Adaptado a la Ley 31/2014, de 3 diciembre

SECESMUNDO ÁLVAREZ ROYO-VILANOVA ALFREDO ÁVILA DE LA TORRE CHRISTIAN MESÍA MARTÍNEZ ANA BELEN CAMPUZANO LAGUILLO RAFAEL MÍNGUEZ PRIETO RAFAEL DEL CASTILLO IONOV REYES PALÁ LAGUNA FERNANDO DIEZ ESTELLA ARAD REISBERG EMILIO EIRANOVA ENCINAS WOLF-GEORG RINGE ALBERTO EMPARANZA SOBEJANO I SABEL RODRÍCUEZ MARTÍNEZ MARTA GARCÍA MANDALONIZ PATRICIA SANTOS RODRÍGUEZ VICTOR GARRIDO DE PALMA TERESA SERRANO SORDO SARA GONZÁLEZ SÁNCHEZ TINA CLARISSA SIEGER MANUEL GONZÁLEZ-MENESES GARCÍA-VALDECASAS MIGUEL UNCETA LABORDA RAMON HERNÁNDEZ PEÑASCO CARLOS VARGAS VASSEROT LEÓN LÓFEZ IGLESIAS JULIO VELOSO CARO

AVELINA ALONSO DE ESCAMILLA ALFONSO MARTÍNEZ-ECHEVARRÍA Y GARCÍA DE DUENAS JULIA MAS-GUINDAL GARCÍA FERNANDO BERNAD RIPOLL IVÁN MILANS DEL BOSCH PORTOLÉS SEBASTIÁN CUENCA MIRANDA ENRIQUE MORENO DE LA SANTA GABCIA. EMILIO DÍAZ RUIZ ISABEL RAMOS HERRANZ JOSÉ MIGUEL EMBID IRUJO TERESA RODRÍGUEZ DE LAS HERAS BALLELL JORGE FELIO REY SALVADOR RUS RUBINO

> PRÓLOGO MANUEL CONTHE

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Reconsidering the relation between managers and shareholders

- The corporate legal person is the holder of the corporate assets. This statement makes us **focus on managers** and not on **shareholders**.
- Managers are those <u>representing the rights and obligations</u> of the <u>corporate legal person</u>: they are *its voice* to negotiate contracts, *its hands* to sign them, and they are the ones to "sit in the dock" if the company is taken to Court.



Does this mean that **managers** are the **owners of corporate assets?** → **NO**, but they are the "representatives" of the "owner", which is the **CORPORATE LEGAL PERSON**.



Reconsidering the relation between managers and shareholders

Does this mean that the shareholders' position becomes weaker than the managers' position? (Roe, M. J., Strong Managers, Weak Owners: the Political Roots of American Corporate Finance, Princeton, New Jersey, 1994)

→ No, in order to STRENGTHEN the position of shareholders, in the last few years a new regulation has developed, that is more stringent as regards the "duties" and the "responsibility" of managers.





Managerial theory, shareholder theory, stakeholder theory? → SOCIAL INTEREST

If "shareholders are not owners" and "managers are subject to the supervision of shareholders", the strengths and relevance of both parties are more balanced within the corporation's governance.

In this context, the **SOCIAL INTEREST** is confirmed as the **BEST CRITERION** to:

guide the government of a corporation, and

solve any **CONFLICTS** between *managers* and *shareholders*



Managerial theory, shareholder theory, stakeholder theory? → SOCIAL INTEREST





Managerial theory, shareholder theory, stakeholder theory? → SOCIAL INTEREST

- Besides, the **SOCIAL INTEREST** turns into an argument to consider that the "Stakeholder theory" is the *most suitable approach in the field of corporate governance*, as opposed to the other two doctrines inspiring the principles of corporate governance (the "managerial theory" and the "shareholder theory") → the "stakeholder theory" is the most integrative, since it *gives to all the groups involved* (employees, suppliers and relevant creditors) the *option to participate* in the government of the company.
- **::** *Managers* and *shareholders* are also stakeholders, and it is fair to recognise that they have a <u>broader</u> <u>importance and participation</u> than other groups related to the corporation → the stakeholders' interests can be <u>arranged hierarchically</u>.



Managerial theory, shareholder theory, stakeholder theory? → SOCIAL INTEREST

This idea may be illustrated by an **analogical image**:

∷ Democratic government of a country ← → government of a corporation

∷ COMMON GOOD ←→ SOCIAL INTEREST

■ A particular good (of a citizen or a social group or institution) → particular interest of shareholders; retribution of managers; interest of a stakeholder.





The rights-obligations pairing, the usual logic in legal relationships

"Declaration of the RIGHTS of Man and of the Citizen", passed by France's National Constituent Assembly in August 1789. Followed by the "Declaration of the RIGHTS and DUTIES of Man and of the Citizen", passed in 1795.

Since then, the **legal logic** <u>binding rights with</u> <u>obligations</u> is found at a **second level** → it had to be awakened in the <u>SOCIAL CONSCIENCE</u> with the sentence "Ask not what your country can do for you; ask what you can do for your country".



There is a **debate** open regarding "**shareholder's duties**" –around the drafting and enactment **Directive (EU) 2017/828**, 17 May 2017, amending Directive 2007/36/EC as regards the **encouragement of long-term shareholder engagement**-.

Thus, in those cases where the <u>company owns</u> an asset, it is quite obvious that the shareholder does not have the following duties:

The *liability for defects*;

The respect of access-easements and easements of view;

etc.



Shareholder's Duties

- It is important to RECOVER THE PRECISION of legal terminology, in order:
 - **Not** to create confusion
 - **Not** to continue creating a **DOUBLE-SPEAK**:
 - **::** Duties of the **owner-shareholder**
 - Duties of the owner (stricto sensu) → the corporate legal person, the corporation



Shareholder's Duties

Therefore, let's talk about the "SHAREHOLDER'S duties"







"THANK YOU VERY MUCH" alfonso.martinezechevarria@ceu.es

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